

**Lourdes Hospital Foundation**

*news for our donors & friends*

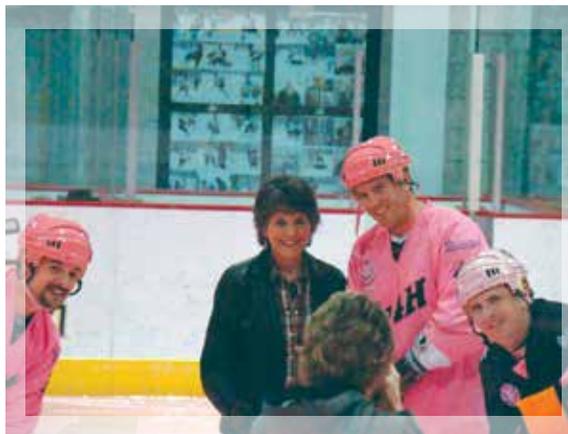
news

# Hockey 4 Hope Celebrates 5 Years

Once a year now for 5 years, grown men have been lacing up their skates to play a spirited hockey game for a great cause. Year after year, this group dons their pink and black jerseys that do not display their own names on the back but rather the names of their friends or loved ones who have battled cancer. The Annual Hockey 4 Hope Game which benefits the Geller Oncology Fund at the Lourdes Hospital Foundation celebrated its 5 year anniversary this year. Roughly 700 people gathered on Saturday, March 29th, 2014 at the SUNY Broome Ice Center to cheer on this local tournament and to raise awareness for cancer.

As quoted from the Hockey 4 Hope tournament program this year, "We are a group of washed up hockey players trying to make a difference." And each year, they make a huge difference in the lives of patients being treated at Lourdes Hospital and Broome Oncology. Brian Laing, a member of the Lourdes Hospital Foundation Board and founder of the event, established Hockey 4 Hope in 2010 in honor of his late Aunt Connie who lost her battle with breast cancer in 2006. At first estimate, he reports that they raised close to \$15,000 this year. There were 34 players from around the country who participated in the game along with over 40 sponsors who, once again, assisted the tournament in being a resounding success.

The Geller Fund provides financial assistance to patients receiving treatment at Lourdes Regional Cancer Center and Broome Oncology. We are deeply grateful to Dr.



Marilyn Geller (Lourdes Foundation Board member) and her late husband Dr. Sandy Geller for their vision and mission to make this financial assistance available to those in need. Thank you to Brian Laing, Hockey 4 Hope and to the Geller Family for continuing to nurture the existence of the Geller Oncology Fund.

To learn more about Hockey 4 Hope, please visit [www.hockey4hope.com](http://www.hockey4hope.com).

## Event Sponsors and Donors

- |                                      |                                   |
|--------------------------------------|-----------------------------------|
| Laing Industries                     | Greater Golf Training Center      |
| Barnabys Pub                         | Dicks Cottons                     |
| Southern Tier Pain Management Center | Jeremy Yablonski                  |
| Binghamton Senators                  | Gongshow Lifestyle Hockey Apparel |
| Sanico Cleaning Solutions            | Jerry D'Amigo                     |
| Blue Dolphin Restaurant              | Just Dangle Hockey                |
| BS Quarries                          | Los Angeles Kings                 |
| Binghamton Mets                      | Little Venice Restaurant          |
| Endicott Research Group, Inc.        | Logowise                          |
| Cracker Barrel Restaurant            | Pasquales Deli                    |
| Wade Electric                        | Applebees Restaurant              |
| Dicks Sporting Goods                 | Manchester Monarchs               |
| CSEA                                 | Marriott of Binghamton            |
| Donolis Restaurant                   | Mediterranean Gyro Restaurant     |
| GSR Crossfit                         | Midway Bowling Lanes              |
| Endicott Florist                     | Mirabito Energy Group             |
| Robot City Games & Arcade            | Red Lobster Restaurant            |
| Endwell Greens Golf Course           | Sweet Frog Yogurt                 |
| Arctic Bear Plumbing, Heating & Air  | The Ale House                     |
| Endwell Rug                          | The Links at Hiawatha Landing     |
| Bob Carr 2.0                         | Traditions at the Glen            |
| Erie Materials                       |                                   |
| Bixby Bar                            |                                   |

A wonderful welcome to the beauty of springtime after a long and very cold winter! We are mindful, with the birth of new life in the spring, that we have much to be thankful for and that our mission continues. We would like to take this opportunity to first thank YOU, our donors and friends, for your continued generosity and for entrusting us with the task of sustaining the programs and services here at Lourdes Hospital. Each day, we believe, is a blessing and we could not continue on without your support.

The Hospital continues to be a pillar of healthcare in the Southern Tier. In January 2014, Lourdes opened its newest offices at 3101 Shippers Road in Vestal. This beautiful new building houses many Lourdes services including: Dermatology, Lourdes Vestal Primary Care, a Walk-in Center, Laboratory and X-ray, Occupational Health, Women's Health Center, Retail Pharmacy and Physical Therapy. We also congratulate the Lourdes Orthopedic Services for receiving re-accreditation by Joint Commission in November 2013.

The Foundation also has many accomplishments to embrace. We are pleased to announce that earlier this year we issued the final installment on the Lourdes Foundation's \$6,000,000 pledge to the Mission 2012 Campaign. Our payment to Lourdes Hospital of \$2,250,000 culminates a 3 year project which modernized and expanded the Hospital to better serve our community. We feel honored to have been a part of this endeavor and we congratulate Lourdes on this "Mission Accomplished!"

Our Friends of Lourdes Fund, an ongoing effort to raise unrestricted funds for the Hospital, continues to be a successful campaign year after year. We are so grateful to those who have already donated to this fund helping us to thus far raise \$221,810.68. This is a fantastic achievement which we attribute to the commitment of our donors.

Thank you, again, for assisting us in maintaining a sense of community within Lourdes Hospital. We understand that there are many different ways to direct your generosity – we are eternally grateful that you have chosen Lourdes!

May God bless you.



William H. Lane  
Chairman, Lourdes Hospital Foundation



Robert O'Connell  
President, Lourdes Hospital Foundation

## A Word From Our Sponsors...

It does our heart good to hear from you personally—to affirm that Lourdes mission of mercy is being accomplished.

This month we humbly received a wonderful note from St. Cyril's Altar Rosary Society in thanks for a donation we sent from the Spiritual Care fund.

Another day's mail brought an appreciation card from a donor for the condolences and Mass card sent by the Foundation following their mother's passing.

Our work was also validated recently by a letter of gratitude from Broome County Office for Aging on behalf of an individual for whom a grant provided improved personal safety, security, and quality of life.

And just last week the phone rang with a credit card donation from Elaine C. in honor of the priceless service and care provided to her mother Tillie by Lourdes staff, including Radiology, Outpatient Lab, Physical Therapy, Medical Records, and Reception.

Elaine was very gracious in her praise of the Hospital, and has been a dedicated Lourdes supporter for years.

We share these thoughtful words from our sponsors because only through the charity and gratuity of our donors can we continue Lourdes works of faith and hope. As Mother Teresa said so well: "Kind words can be short and easy to speak, but their echoes are truly endless."

## Spotlight: James Terzian, MD

Speak with Dr. James Terzian for just a brief time and you can clearly see the passion he holds for his family, his profession and his community. For 24 years, he and his family have been in the Southern Tier and he has dedicated his time and talents not only to Lourdes Hospital but to many community organizations.

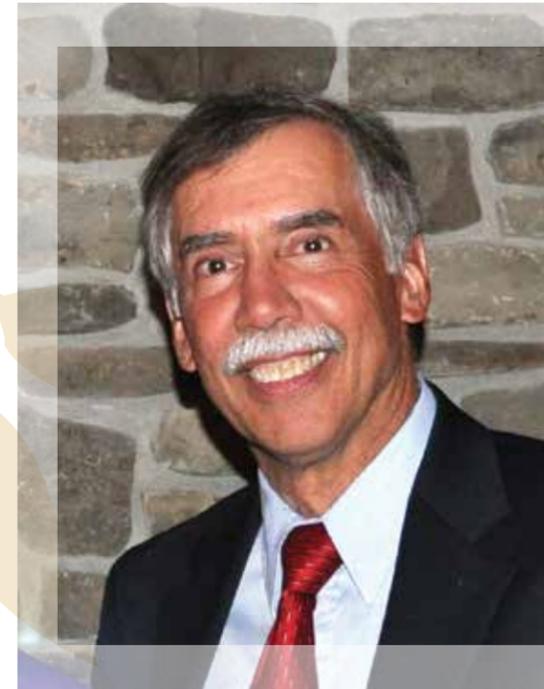
Dr. Terzian puts his greatest emphasis on the importance of family. He was born and raised near Schenectady, New York as the oldest of four children. His mother was a grade school teacher and his father, an obstetrician. He began his own family 42 years ago when he married his college sweetheart, Dolly who has been his constant support. Dr. Terzian takes great pride in their two children: daughter Susan, a lawyer and son Jimmy, an Interventional Radiologist.

Dr. Terzian completed his undergraduate degree at the University of Rochester and received his Medical Doctorate from SUNY Upstate Medical University in 1975. Subsequently, he completed his Residency in Pathology where he developed an interest in forensics and then worked in hospitals in both Auburn and Elmira New York before finally moving to Vestal in 1990 when he accepted a position with Lourdes Hospital. He became Board Certified in Anatomical Pathology, Clinical Pathology and Forensic Pathology. In 1993, with the partnership of three other doctors, Dr. Terzian formed Twin Tier Pathology

Associates, PC and has been here ever since. Until just recently, he was the only Forensic Pathologist in the area, performing over 3,000 autopsies throughout his career.

Dr. Terzian is actively involved in the education of the Podiatry students here at Lourdes and has also been a Clinical Professor at SUNY Upstate for over 20 years. Each year, he continues to teach 10-15 students one-on-one. He is also involved in the New Visions program which provides local high school students with the opportunity to observe autopsies. Both of these programs, he believes, are ways to recruit young individuals into the profession and more importantly into the area.

In his "free" time, he is devoted to various community agencies. Dr. Terzian has been a Rotarian since 1988, he is a Past President of the Broome Community College Foundation, and was recently the President of the Ferre Institute, a genetic testing service, where he now serves as the Medical Director. He serves on the boards of Lourdes Hospital Foundation, Goodwill Theater, and the Upstate Medical Alumni Association. He has also served on the board as well as on countless committees at Lourdes Hospital. Dr. Terzian enjoys golfing (he boasts two holes in one!), reading, theater, travel and as every good Forensic Pathologist loves a puzzle, he takes great interest in crossword puzzles.



James Terzian, MD

Dr. Terzian is a familiar face around Lourdes and has very much enjoyed his years of working here at the Hospital. He attributes this to the strong connection that he feels with the mission and values of Lourdes. He has been a generous supporter of various programs and campaigns at the Lourdes Hospital Foundation and we are forever grateful to him as a friend and benefactor. Thank you Dr. Terzian!

## Mission 2012 Payment

Robert O'Connell, President of the Foundation presents David Patak, President & CEO of Lourdes Hospital with a check for \$2,250,000. This represents the Foundation's final payment on the \$6,000,0000 pledge for the Mission 2012 Campaign. The Foundation is pleased to be able to assist the Hospital in this endeavor!



## Friends of Lourdes Donors as of April 2014

The Friends of Lourdes Fund is a vital source of unrestricted gifts that assists Lourdes Hospital in its mission of providing compassionate, comprehensive healthcare. With sincere gratitude we honor more than 200 "Friends of Lourdes" whose thoughtful contributions in 2014 have increased the fund by over \$220,000.00. There is still time to make your gift, and make your mark, as a Friend of Lourdes this year. Thank you and God bless you!!

### St. Catherine Labouré Associate \$5000+

Ann Boga Revocable Trust  
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James A. Terzian, MD

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## Double Up... Matching Gifts

One of the most charitable gestures we recognize here at the Foundation is that of corporate matching grants. With a true humanitarian heart, a number of our donors regularly send us the necessary forms to double their contributions. In fact, each year one of our most generous benefactors hits the maximum matching gift that his company offers, and in just the past four years, has been the catalyst for over \$10,000.00 in matching monies. Another supporter committed \$5,000.00 to a Lourdes campaign, and his employer matched that pledge.

During the Foundation's 33 year history, we have been blessed to be the recipient of over a quarter million dollars in matching gifts from IBM Corporation, thanks to the diligence of its employees and retirees in processing grant applications. And through those same years, we have been fortunate to receive matching gift funds from each of these companies:

American Express Foundation  
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Gannett Publishing Group  
GE Foundation  
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Lincoln Financial Foundation  
Lockheed Martin Corporation  
Mony  
Morton-Thiokol, Inc.  
Pfizer Foundation  
Philip Morris Companies, Inc.  
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To find out if your employer matches charitable donations, contact your company's Human Resources department. Feel free to call our office at 607-798-5684 if we can assist you in any way. We are thankful for your dedication to Lourdes sacred mission, and we are doubly grateful for those who can make the gift, and the blessing, count twice.



## Patient Appreciation

We are humbled to hear how the assistance granted by the Foundation has changed the lives of patients and families in our community. It is the core reason why the Lourdes Foundation exists. Last year, the Geller Oncology Fund assisted a patient with the cost of her chemotherapy medication that she would have not otherwise been able to afford. We were pleasantly surprised to receive a beautiful card from her with a handwritten note at Christmas time expressing her profound gratitude. What a wonderful testament to our mission. We learned recently that Janette lost her battle with cancer and unfortunately passed away in February 2014. We offer our sincere condolences to her family and hope that they are finding comfort in this difficult time.

Dear Geller Foundation,  
I'd like to most sincerely thank you for taking care of my chemotherapy medicine beginning last April. I know now (for a fact) that I wouldn't be here if I hadn't received all this medicine, and my family and I could not afford it.  
Therefore, how can I possibly express my gratitude to you for giving me my life back all these months? It is a totally immeasurable debt of thanks that I owe you, and I will be forever grateful to you.  
May everyone involved with your Foundation have a wonderful holiday season and many blessings in the upcoming New Year. Thank you for the blessings you bestowed upon me.  
Sincerely,  
Janette Hissin & Family

## Christmas Board Dinner

The Lourdes Hospital Foundation Board met for their Annual Christmas Dinner on Thursday, December 12th, 2013. They were joined by Lourdes Hospital Board Members and Senior Staff. It was a wonderful celebration of the successes of both the Hospital and the Foundation and was a delightful evening at the Doubletree Hotel in downtown Binghamton. We thank everyone who attended for their time and support throughout the year!



## A Gift of Hope and Joy

One of Lourdes core values reminds us to serve with commitment and dedication, affirming that our health care ministry offers joy and hope to both giver and receiver.

A shining example of just such hopeful dedication, is one of our major constituents, Broome County Community Charities, Inc. Not only has their organization distributed over \$12.7 million to charity since inception, but they continue to bring hope and joy to the Southern Tier year after year, hosting the Dick's Sporting Goods Open, and sharing those proceeds with so many less fortunate in the community.

It has been our sincere honor to receive a \$50,000.00 Friends of Lourdes donation from Broome County Community Charities this year, with \$10,000.00 of that amount directed to the Center for Oral Health—ensuring bigger, brighter smiles for greater numbers of children across the Southern Tier.

With this significant contribution to Lourdes oral health care, the Foundation can underwrite initiatives for children's oral surgery, vital treatment of chronic and acute dental issues, and programs for tooth and mouth health education.

The philosopher Thich Nhật Hạnh once noted: "Sometimes your joy is the source of your smile, but sometimes your smile can be the source of your joy." We are grateful to Broome County Community Charities for partnering with us in hope and joy, so that Lourdes can continue to offer compassionate dental and medical care in a healing and supportive environment.

## New Board Member

*The members of the Board of Directors are the very heart of the Lourdes Hospital Foundation. For over 30 years, many influential community members have served on the Board and played a large role in the continuing success of the Foundation. We would like to highlight our newest Director, and express our sincere pleasure in this worthy appointment.*

We are pleased to welcome Dr. Andrew Sacco to the Foundation Board. After graduating from Pennsylvania College of Optometry in 1990 and completing a 1 year residency in ocular disease at The Eye Institute in Philadelphia, Dr. Sacco began his career in Private Optometric Practice as owner of the Sacco Eye Group, PLLC (1991) in Vestal. He has since then founded Sacco Eye Group: Ophthalmic Research, PLLC in 2011. Dr. Sacco has served on many boards throughout his career and is currently on the New York State Board of Optometry and the NY Independent Physicians Association (Optometry). He also holds medical privileges at both Lourdes Hospital and UHS.



*Andrew Sacco, OD, FAAO*

Dr. Sacco is highly achieved in research and publications, most notably his work in helping to identify a new type of infiltrative keratitis secondary to contact lens/solution interactions - termed Contact Lens Associated Infiltrative Keratitis (CLAIK). As a member of the Bausch and Lomb Infiltrate Advisory Board, he coined this new condition, which he subsequently presented at the Global Specialty Lens Symposium in Las Vegas in 2011. He is also a consultant and a member of the Speakers Bureau for Bausch and Lomb.

Dr. Sacco is very familiar with Binghamton and the Lourdes Hospital community. He was born here and resides in Kirkwood with his wife Staci and their three children, Angelo, Ava and Giovanna. He has many hobbies and activities including deer hunting, photography, cycling, cooking and of course quality time spent with his wife and children. We look forward to working with Dr. Sacco in the coming years. Welcome!

# Lourdes Foundation Board Members

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## Contact us

M – F 8:00am – 4:30pm  
Phone: 607-798-5684  
[www.lourdes.com/about-us/foundation](http://www.lourdes.com/about-us/foundation)



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# Planned Giving

There are many ways to support the work of Lourdes Hospital. One of the easiest ways to make a planned gift is through a bequest. Through a simple provision in your will, you may make a gift to the Foundation.

Making a bequest is the most common type of planned gift, and is an excellent choice if you want to maintain control of your assets during your lifetime, and support Lourdes in the future. We can work with you and your financial advisor to craft specific bequest language that accurately reflects your gift intentions.

Our Heritage Society gratefully acknowledges the following individuals who have demonstrated their devotion to Lourdes Hospital through a planned gift. We would like to express our deepest appreciation as their gifts have enabled the Foundation to continue its support of Lourdes Hospital.

Estate of Albert M. Anderegg\*  
Estate of Robert L. McDevitt\*, K.S.G, K.C.H.S  
& Catherine H. McDevitt\*, L.C.H.S.  
Sara E. O'Connell\* Trust

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Estate of Hans F. Weil\*  
Estate of Helena E. Weil\*  
J. Paul Wynne\* Charitable Trust

*\*Deceased*

**If you would like more information on Planned Giving or The Heritage Society, please feel free to contact the Foundation office at 607-798-5684.**

